



MIGHTY
MILESTONE

IMPORTER & DISTRIBUTOR OF FINE CIGARS



About Us

Mighty Milestone Sdn Bhd is one of the largest licensed tobacco importers and distributors in Malaysia.

We help businesses to start their journey of providing professional consultation. Mighty Milestone can provide valuable information on starting and operating a tobacco business in Malaysia through our range of services. Our experts will guide you through the process from the beginning to the end of your business journey and assist you in setting up your business. Our teams are highly knowledgeable in the cigar industry. We have an extensive network of suppliers both locally and internationally. Our experience and knowledge enable us to provide you with the best product at the best prices.



Mighty Milestone Sdn Bhd is a sister company of Asiaeuro Wines & Spirits Sdn Bhd, the leading distributor of exceptional wines and spirits together with quality coffee beans in Malaysia and the region. This has resulted in an ideal collaboration that has made it possible for Cohiba Atmosphere Kuala Lumpur to offer an extensive selection of superior beverages to complement and enhance the cigar-smoking experience of our clientele. Mighty Milestone Sdn Bhd's team of experts is always available to advise you on import and distribution to ensure you can get the most out of your products and successfully grow your business. Our goal is to ensure that you feel genuinely supported throughout the entire process of setting up your new business venture.



Mighty Milestone Organization Chart

Her Soon Seng
(Group Executive Chairman)

Toh Sek Piew
(Executive Director)

Jonathan Chow
(Group Chief Executive Officer)

Andrew Cheong
(Operations Director)

Daryl Lim
(General Manager)

Sales
Department

Events &
Marketing

CA Operations

Products &
Training

Administration





Our Customers

- Specialist Tobacconists
- Bars
- Clubs
- Hotels
- Wine Merchants
- Restaurants
- Newsagents

We offer a wide selection of cigars that can be customized to fit the needs of each venue and its customers. The outlet will be provided with a choice of humidors and cabinets for storing cigars.

They all come with adjustable temperature control for optimum conditions for storing cigars, keeping with their surroundings to promote cigars and keep them in perfect smoking condition.

*Complimentary loan of cigar display cabinet or humidor
and a tailored cigar range especially for you.*



Cigars

Cuban Cigars

Cuba is the home of world-renowned cigars, known as Habanos. The only country that insists on cigars made exclusively with tobacco grown on its own soil is Cuba. Cuba has excellent soil and weather conditions for growing tobacco, as well as a centuries-old tradition of producing quality cigars.

We import 27 different brands from Cuba, including well-known grand marques such as Cohiba, Montecristo, Romeo y Julieta, H. Upmann, Bolívar, and Punch. Our line of cigars includes over 80 different sizes in more than 240 formats, including boxes containing up to 50 cigars and tubes for single sales.

Non-Cuban Cigars

Non-Cuban cigars usually feature a wide range of different blends of tobacco from filler, binder, and wrapper combinations. This eclectic variety allows non-Cuban cigars to offer an infinite possibility of flavour profiles catering to various preferences.

Most Non-Cuban cigars are made in the Dominican Republic, Nicaragua & Honduras as they have similar climatic conditions, making them produce among the best quality cigars. Tobacco blooms in this climate generally because leaves release less water, decreasing their thickness and making them more refined.





Our Service

- Offer consultation services right from the conceptualization and positioning of a cigar outlet that is ideal for its location.
- Provide invaluable insights on renovation cost and cash flow for sound financial management.
- Advice and close support to tailor the right cigar range for the needs of each venue and its customers.
- Supply of a humidor or storage cabinet best suited to the needs of the establishment. These are provided on a free loan basis with terms and conditions.
- Ensure our business partner has all the know-how essential to operating a successful cigar outlet, including product range and stock control.
- Assured of the finest selections of cigars that live up to the expectations of a discerning clientele.
- Mighty Milestone Sdn Bhd makes sure all cigars are inspected and a label will be placed on the packaging to guarantee quality and authenticity.



Our Support

- Sales office team who handles orders, queries, and provides general support Monday to Friday 9:30 am to 6:00 pm.
- A dedicated account person will make regular visits to your venue to check on cigar quality, order processing, and product advice.
- On-going staff training to make sure all staffs are clear about product knowledge.
- Product information, promotions, and tasting notes to assist recommendations and sell-outs.
- Promotion of your venue or outlet for cigar enthusiasts on our website.
- Support and suggests cigar with drink-pairing events to promote your venue.
- Range of smoking accessories available, such as cutters, matches, ashtrays, and cigar sleeves.

Cigar accessories will be provided to support your cigar sales.



MIGHTY MILESTONE SDN BHD

No. 20, Jalan Teknologi 3/4, Pusat
Teknologi Sinar Damansara, PJU 5,
Kota Damansara, 47810 Petaling Jaya
Selangor, Malaysia

General Line: +603-30008633
enquiry@mightymilestone.com.my
www.mightymilestone.com.my